# Model update post H1 results

Noratis has published slightly weaker than expected H1 results due to a weaker than forecasted valuation result. We have revised our earnings forecasts as we now calculate with a lower valuation result than before for 2023e and 2024e. We stick to our Hold rating with a new target price of EUR 6.0 (EUR 10.0) as the real estate markets should not recover as fast as expected before and interest rates look to remain higher for longer. This is clearly not good news for Noratis and thus we stick to our cautious view for the shares.

#### H1 results below our forecast

Noratis has published weak H1 results which were slightly below our forecast due to a higher-than-expected negative valuation result. EBIT was down by 78% yoy to EUR 2.6m (PASe: EUR 4.4m) as Noratis booked a total negative valuation result of EUR -3.8m (PASe: EUR -1m). Pretax loss amounted to EUR 4.4m (PASe: EUR -3.6m). Positively, the net rental income was up by 10% yoy to EUR 7.9m but slightly below our forecast of EUR 8.5m. NAV per share declined by 9% vs. 31.12.2022 to EUR 26.15. Based upon our calculation book value per share declined by 4% (vs 12 2022) to EUR 17.2, net LTV (incl. hidden reserves which declined by EUR 12m) increased by 2-% pts. to 76%. Noratis sticks to its guidance of expecting a negative pretax profit (PASe: EUR -7m) for 2023 with additional burdens resulting from possible asset write-downs.

## Recovery of real estate markets takes longer than expected

At the beginning of 2023 we had expected real estate markets to recover from summer 2023 onwards. This has been too optimistic as transaction volumes remain on depressed levels and particularly residential real estate prices have not yet bottomed out. Main problem seems to be that buyers and sellers cannot agree on transaction prices. Hence, transaction activity remains on low levels and the execution of transactions, if there are any, takes much longer than before. From today's point of view, we do not expect real estate markets to recover before Q2 2024.

## Interest rates look to remain higher for longer

The current market view is that interest rates remain higher for longer, i.e. there are no interest rates cuts expected by the leading central banks (FED or ECB) for 2023. We do not expect the ECB to lower interest rates before H2 2024 which would mean ongoing headwind for the real estate sector.

EURm	2021	2022	2023e	2024e	2025e
Sales	74	86	56	78	99
NOI	24	25	22	28	34
NOI margin (%)	33	29	39	36	34
IFPM	24	25	22	28	34
CEPS (EUR)	4.9	(1.5)	(1.6)	(0.3)	1.2
EPRA NAV ps (	30.2	28.8	21.3	19.9	21.0
DPS (EUR)	0.6	-	-	-	-
P/CEPS (x)	4.0	(7.6)	(3.9)	(22.3)	5.3
P/EPRA NAV (x	0.65	0.40	0.30	0.32	0.30
Div yield (%)	2.8	-	-	-	-

Source: Pareto Securities

Target price (EUR)	6.0		BUY
Share price (EUR)	6.3	-	HOLD
		$\blacksquare$	SELL

## Forecast changes

%	2023e	2024e	2025e
Sales	8	5	NM
NOI	12	7	NM
CEPS	(80)	NM	NM
EPRA NAV ps	(19)	(24)	NM
DPS	NM	NM	NM

Source: Pareto Securities

Ticker	NUVAG.DE, NUVA GY
Sector	Real Estate
Property sector	Industrial
Shares fully diluted (m)	4.8
Market cap (EURm)	30
Net debt (EURm)	393
Minority interests (EURm)	0

#### Performance



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H1 2023

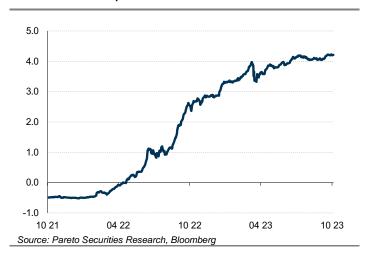
EUR m	H1 '23	H1 '22	yoy	H1 '23e	2023e	yoy
Net rental inc.	7.9	7.2	10%	8.5	16.9	18%
Net revenues	8.1	17.3	-53%	9.9	15.8	-30%
Admin. Expenses	5.5	5.4	1%	5.5	10.9	8%
EBIT	2.6	11.9	-78%	4.4	4.8	-61%
Pretax Profit	-4.4	11.2	n.a.	-3.6	-10.1	na
Net Profit	-3.4	7.9	na	-2.5	-7.1	na

Source: Pareto Securities, Noratis

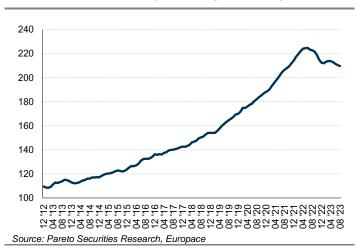
### High interest rates remain the key challenge for Noratis

Interest rates have increased by more than 400 bps during the last 18 months which is a burden for all highly leveraged companies, i.e. real estate companies are among those companies that are most hit.

### **Euribor 12M development**



## EPX hedonic German house price index (08 2005=100)



Based upon our calculation Noratis had a net LTV of 86% as of H1 2023 (76% if taking into account hidden reserves), total financial debt amounted to EUR 393m. If average funding costs increase by 1%-pt. Noratis has EUR 3.9m higher funding costs. Based upon our calculation Noratis had average funding costs of 2.0% in 2021. Fortunately, the company is partially hedged against higher interest rates. However, the hedges will be running out in the next years, i.e. at some point in time Noratis will have to fully bear the higher funding costs. Assuming 2%-pts higher funding costs on average this means that Noratis will have around EUR 8m annual higher funding costs.

We see three levers for Noratis to offset the higher funding costs:

Higher rental income: The easiest way for Noratis to increase its rental income is to acquire additional apartments. This would require Noratis, however, to raise additional funding to be able to pay for the apartments. This is clearly an option but in the current market environment we see it as guite challenging for Noratis to raise new funding. The other way, which takes longer and is more complicated, is to raise rents. Average rent per sqm of Noratis' portfolio looks with EUR 5.8 (PASe) per sam quite low but given the fact that its apartments are mainly located in B locations and are of rather average quality, we do not see significant rent increase potential, particularly as we see only limited potential of Noratis' tenants being able to pay significantly higher rents. However, in H1 2023 Noratis has managed to increase its net rental income by around 10% yoy which has been a positive surprise. We see further potential to increase rents but overall the impact should be not big enough to offset the higher funding costs. Last but not least, Noratis could try to increase the vacancy rate which is at 9% quite high due to Noratis' focus on lower quality properties in B locations. When Noratis buys new apartments they have quite often vacancy rates of well above 10%. Noratis has already scaled down its apartment acquisitions and we expect it to stick to that strategy at least in 2023e and in H1 2024e. Furthermore, we expect it to put a

- stronger focus than before on reducing the vacancy rate i.e. we expect the average vacancy rate to decline.
- Higher disposal gains: Noratis could try to sell a higher share of its portfolio going
  forward to realize higher disposal gains. Such a strategy would, however, lead to
  a declining portfolio and would be thus no long-term strategy in our view. In the
  short term it is the right strategy as it would enable Noratis to reduce its funding
  costs by repaying part of its outstanding debt. Furthermore, we see it of utmost
  importance for Noratis to keep a sufficient cash level in the current challenging
  market environment.
- Lower costs: Noratis is already a quite lean and efficient company, we do not see much administrative cost reduction potential. Clearly, we expect the company to focus on reducing costs even further, but this should not be sufficient to offset the negative effect from the higher funding costs. Another lever is to reduce investment costs, i.e. invest less into the renovation of the apartments. This should help in the short term to generate cash but is also no long-term strategy in our view, particularly as the energy efficiency of the real estate sector will play a more and more important role in the future, i.e. Noratis has to invest into its portfolio.

If interest rates remain on the current level for the next years we expect Noratis' profitability to be negatively impacted as it will have to refinance at higher costs which will lead to higher average funding costs. As the company's debt has an average maturity of around 4.4 years the higher interest rates do not immediately impact Noratis, the effect will be mitigated over time. Thus, the longer interest rates remain on the current level, the worse the effect on Noratis. Positively, below 5% of Noratis' outstanding debt has financial covenants, i.e. we see no risk coming from this side.

#### **Financials**

#### Changes in our earnings estimates

## PASe earnings estimates versus consensus estimates

in EUR	2023e old	2023e new	change	2024e old	2024e new	change
Net revenues (m)	19.6	15.0	-24%	29.5	25.4	-14%
EBIT (m)	8.1	4.0	-50%	17.5	14.1	-20%
Pretax profit (m)	-7.2	-11.0	53%	1.6	-2.9	-285%
Net profit (m)	-5.1	-7.7	52%	1.1	-2.1	-297%
EPS	-1.05	-1.60	52%	0.22	-0.44	-297%

PASe		Conse	ensus	Deviation		
2023e	2024e	2023e	2024e	2023e	2024e	
	4 14	-10	-3	nm	nm	
-1	1 -3	7	15	nm	nm	
-	8 -2	-1	4	nm	nm	
-1.6	0 -0.44	-1.66	-0.43	3%	2%	
	202 <b>3e</b> -1 -1	2023e 2024e 4 14 -11 -3 -8 -2	2023e 2024e 2023e	2023e         2024e         2023e         2024e           4         14         -10         -3           -11         -3         7         15           -8         -2         -1         4	2023e         2024e         2023e         2024e         2023e           4         14         -10         -3         nm           -11         -3         7         15         nm           -8         -2         -1         4         nm	

Source: Pareto Securities Research

Source: Pareto Securities Research, FactSet

We have reduced our EPS estimate for 2023e from EUR -1.05 to EUR -1.60 as we now calculate with higher valuation losses than before. For the same reasons we have reduced our 2024e EPS estimate from EUR 0.22 to EUR -0.44. This may turn out to be too conservative if markets recover faster than expected. As of today we think, however, that it is more likely that Noratis will have to book additional write-downs on its real estate assets again in 2024e. The current difficult real estate markets create on the one hand opportunities for Noratis on the purchase side but makes it at the same time more difficult to sell properties at attractive prices. Furthermore, funding has not only become more expensive, but we also think that it has become more difficult to get funding as banks (Noratis' main funding source) have become more cautious regarding real estate financing.

For both 2023e and 2024e we are more in line with consensus on EPS level. The other P&L lines are not comparable in our view as they are not correctly defined/collected, i.e. apples are compared with oranges.

# Valuation and Recommendation

We value Noratis shares with a discounted cash flow model. We have taken into account three different forecast periods. The first forecast period comprises the years 2023e until 2026e for which we take our detailed earnings estimates as a basis. For the years 2027e until 2032e we have made forecasts for revenues, EBIT, depreciation charges and working capital, taking 2026e as the starting point. Thus, we have calculated cash flows for the different years. From 2032e onwards we have assumed a stable annual 2.25% growth for free cash flow.

Based upon our assumptions we have calculated a fair value of EUR 6 (before: EUR 10) for Noratis shares. The reduction in our fair value has resulted from the reduction in our earnings estimates. A target price of EUR 6 is equivalent to a 2023e P/NAV of around 0.3x which we would see as a fair valuation for the shares. Pure holders of residential real estate properties like Vonovia or LEG, which are only partially comparable with Noratis in our view, trade at 2023e P/NAV multiples of around 0.5x. Noratis is thus trading with a significant discount versus these larger player which we see, however, justified in the challenging market environment as we think that the large players should be able to get new funding at lower costs. Furthermore, we think that investors who are looking for exposure to residential real estate companies favor large companies in the current challenging market environment.

# **DCF Model**

		Phase	e I				Phas	e II			Phase III
Expectations in EUR m	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	
Revenues	56	78	99	112	116	120	124	128	132	136	
growth rate	-34.9%	39.2%	27.6%	13.4%	3.6%	3.5%	3.4%	3.2%	3.1%	3.0%	
EBIT	4	14	22	26	27	27	28	28	29	29	
EBIT Margin	7.2%	18.2%	22.4%	22.8%	23.0%	22.7%	22.3%	22.0%	21.7%	21.3%	
Tax	3	1	-2	-3	-5	-5	-6	-6	-6	-6	
Tax rate	30%	30%	30%	30%	30%	30%	30%	30%	30%	30%	
Depreciation	1	1	1	1	1	1	1	1	1	1	
% of revenue	1.3%	0.9%	0.7%	0.6%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	
Capex	-1	-1	-1	-1	-1	-1	-1	-1	-1	-1	
% of revenue	1.8%	1.3%	1.0%	0.9%	1.0%	1.0%	1.0%	1.0%	1.0%	1.0%	
Change in Working Capital	-4	-8	-13	-15	-8	-8	-8	-5	-5	-5	
% of revenue	6.8%	10.3%	13.1%	12.9%	6.9%	6.7%	6.7%	6.7%	6.7%	6.7%	
Free Cash Flow	3	7	7	8	14	14	14	17	18	18	54
growth rate	nm	nm	nm	nm	77.3%	2.6%	0.3%	23.6%	1.8%	0.8%	2.3%
Present Value CF	3	6	6	6	11	11	10	12	11	11	32
PV Phase I		22		R	isk free ra	te	3.50%	т	arget equity	/ ratio	40%
PV Phase II		65		P	remium e	quity	5.00%	В	eta		1.3
PV Phase III		329		P	remium de	ebt	4.00%	V	VACC		5.6%
Enterprise value		417		s	ensitivity			Grov	vth in Phase	e III	
+ Cash		11		A	nalysis		1.3%	1.8%	2.3%	2.8%	3.39
- Debt		399		_		5.05%	1	11	24	44	7-
Equity Value		29				5.33%	-5	3	14	30	5
Number of shares		4.8		v	ACC	5.61%	-10	-3	6	18	3
						5.89%	-15	-9	-1	9	2:
Value per share		6.0				6.17%	-19	-14	-7	1	1

PROFIT & LOSS (fiscal year) (EURm)	2018	2019	2020	2021	2022	2023e	2024e	2025e
Rental income		9	12	16	19	21	23	24
Sales		77	30	74	86	56	78	99
Operating costs		(54)	(14)	(50)	(61)	(34)	(49)	(65)
Net operating income		23	16	24	25	22	28	34
Central administration		-	-	-	-	-	-	-
Management and administrative costs		(4)	(5)	(5)	(6)	(6)	(6)	(7)
Other operating income / (expense)		(2)	(2)	1	(6)	(11)	(7)	(4)
EBITDA		16	9	20	13	5	15	23
Depreciation fixed assets		(0)	(0)	(0)	(0)	(1)	(1)	(1)
Amortisation intangible fixed assets		-	-	-	-	-	-	-
EBITA		16	8	19	12	4	14	22
EBIT		16	8	19	12	4	14	22
Net interest		(4)	(4)	(6)	(1)	(15)	(17)	(15)
Income from property management		23	16	24	25	22	28	34
Chg. in value properties realised		14	5	11	10	5	9	13
Chg. in value properties unrealised		-	-	4	(2)	(7)	(3)	-
Chg. in value financial instruments unrealised		-	-	-	-	-	-	-
Profit before taxes		12	4	13	12	(11)	(3)	7
Current tax		(3)	(1)	(4)	(4)	3	1	(2)
Taxes		(3)	(1)	(4)	(4)	3	1	(2)
Profit after tax for the period		8	3	10	8	(8)	(2)	5
Minorities		(0)	(0)	(0)	(0)	(0)	(0)	(0)
BALANCE SHEET (EURm)	2018	2019	2020	2021	2022	2023e	2024e	2025e
Fair value properties		243	334	434	465	461	466	479
Associated companies and JVs		-	0	0	0	0	0	0
Other fixed assets		-	-	-	-	-	-	-
Total fixed assets		245	335	436	475	472	477	490
Other current assets	-	0	0	0	1	1	1	1
Cash and cash equivalents		7	31	9	11	6	9	16
Total current assets		16	32	10	19	14	17	24
Total assets		261	368	447	494	486	494	514
Total equity		53	74	81	87	79	77	82
Non-current interest bearing liabilities		179	284	258	369	369	379	384
Other non-current liabilities		-	-	1	2	2	2	2
Total non-current liabilities		179	284	258	372	372	382	387
Current interest bearing liabilities		5	4	88	30	30	30	40
Other current liabilities		6	4	3	4	3	3	3
Total current liabilities		29	9	107	36	35	35	45
Total liabilities		208	293	365	407	406	416	431
Total liabilities and total equity		261	368	447	494	486	494	514
CASH FLOW (EURm)	2018	2019	2020	2021	2022	2023e	2024e	2025e
Cash flow before change in working capital		7	3	10	9	(7)	(1)	6
Change in working capital		33	(10)	14	(16)	(1)	-	-
Cash flow post change in working capital		40	(8)	24	(7)	(8)	(1)	6
Investments in developments		-	-	-	-	-	-	-
Property acquisitions		(110)	(87)	(100)	(40)	(10)	(30)	(50)
Property divestments		49	7	40	45	20	35	50
Other capex items		-	(0)	-	-	-	-	-
Cash flow from investment activities		(61)	(80)	(60)	5	9	4	(1)
Dividend paid		(5)	(3)	(2)	(3)	-	-	-
Share capital issuance / (buybacks)		-	22	-	-	0	0	0
Debt issuance / (repayment)		26	104	57	48	-	10	15
Other financing inflow / (outflow)		(0)	(0)	(1)	(2)	-	-	-
Cash flow from financing activities		21	122	54	43	0	10	15
Cash flow		(1)	34	17	41	1	13	20

Average number of shares       3.6       4.2       4.8       4.8       4.8       4.8         Avg. number of shares not fully diluted       3.6       4.2       4.8       4.8       4.8       4.8         No. of shares end of period not fully diluted       3.6       4.8       4.8       4.8       4.8       4.8         Share price year-end (EUR)       21.6       18.0       19.6       11.6       6.3       6.3         PER SHARE DATA         CEPS (EUR)       11.07       (1.83)       4.94       (1.52)       (1.61)       (0.28)         Chg CEPS (%)       -chg       +chg       -chg       -chg       +chg         Income from property management (EUR)       12.94       16.67       23.01       29.69       31.15       33.84         Chg inc. from property management (%)       29       38       29       5       9	4.8 4.8 4.8 6.3 1.19 +chg 36.50 8 - 17.0 21.0 5.2 5.7 1.0 1.0
No. of shares end of period not fully diluted       3.6       4.8       4.8       4.8       4.8       4.8         Share price year-end (EUR)       21.6       18.0       19.6       11.6       6.3       6.3         PER SHARE DATA         CEPS (EUR)       11.07       (1.83)       4.94       (1.52)       (1.61)       (0.28)         Chg CEPS (%)       -chg       +chg       -chg       -chg       +chg         Income from property management (EUR)       12.94       16.67       23.01       29.69       31.15       33.84	4.8 6.3 1.19 +chg 36.50 8 - 17.0 21.0 5.2 5.7 1.0
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Income from property management (EUR) 12.94 16.67 23.01 29.69 31.15 33.84	36.50 8 - 17.0 21.0 5.2 5.7 1.0
	17.0 21.0 5.2 5.7
Chg inc. from property management (%) 29 38 29 5 9	17.0 21.0 5.2 5.7 1.0
	21.0 5.2 5.7 1.0
DPS (EUR) 1.30 0.50 0.55	21.0 5.2 5.7 1.0
Chg DPS (%) (62) 10 -chg	21.0 5.2 5.7 1.0
Book value per share (EUR) 14.5 15.3 16.8 17.9 16.3 15.9	5.2 5.7 1.0
EPRA NAV per share (EUR) 19.6 22.8 30.2 28.8 21.3 19.9	5.7 1.0
Chg EPRA NAV per share (%) 23.0 34.5 (2.7) (26.1) (6.2)	1.0
CEPS/EPRA NAV per share (%) 56.5 (8.0) 16.4 (5.3) (7.6) (1.4)	
EPS (EUR) 2.3 0.7 2.0 1.7 (1.6) (0.4)	1.0
EPS adj (EUR) 2.3 0.7 2.0 1.7 (1.6) (0.4)	
CAPITALISATION & VALUATION (EURm) 2018 2019 2020 2021 2022 2023e 2024e	2025e
Net interest bearing debt 177 256 337 388 393 400	408
Minority interest - 0 0 0 0 0 1	1
Price/CEPS (x) 1.9 (9.8) 4.0 (7.6) (3.9) (22.3)	5.3
Price/Income from property management (x)  1.7  1.1  1.1  1.2  1.2  1.3  1.4  1.7  1.1  1.8  1.7  1.1  1.8  1.9  1.9  1.9  1.9	0.2
Dividend yield (%) 6.0 2.8 2.8	-
Payout ratio (%) 11.7 (27.3) 11.1	-
PROFITABILITY & DEBT 2018 2019 2020 2021 2022 2023e 2024e	2025e
ROCE (%) 3.1 5.3 2.9 1.0 3.1	4.7
Net operating income margin (%) 174.0 94.8 106.3 84.6 70.5 83.8	92.5
EBITDA margin (%) 21.1 29.2 26.8 15.1 8.4 19.0	23.1
LTV (%) 66.1 67.0 65.8 73.7 78.4 79.3	78.9
Interest bearing debt/EBITDA (x) 10.9 29.7 17.0 29.9 83.2 27.0	17.8
EBITDA/net interest expense (x)  3.8  2.1  3.3  25.5  0.3  0.9	1.5
OURDI EMENTAL DATA (EUD.:)	0005
	2025e
	303,563 93.0
Economic occupancy (%)         90.0         90.0         89.6         90.0         91.5         92.5           Fair value property portfolio (IFRS)         267         383         522         536         503         504	93.0 517
Fair value investment properties per sqm (EUR) 1,669 1,700 1,873 1,855 1,768 1,730	1,704
Cost of debt (%)  2.4  1.8  2.0  2.5  3.0  3.6	3.6
Loan maturity (years)  4.4  4.3  4.3  4.3  4.3	4.3
Loan maturity (years)	4.5
PROFIT & LOSS (quarter) (EURm) 1Q'17 2Q'17 3Q'17 4Q'17 1Q'18 2Q'18e 3Q'18e 4Q	4Q'18e
BALANCE SHEET (EURm) 1Q'17 2Q'17 3Q'17 4Q'17 1Q'18 2Q'18e 3Q'18e 4Q	4Q'18e
Other current assets	-
CASH FLOW (EURm) 1Q'17 2Q'17 3Q'17 4Q'17 1Q'18 2Q'18e 3Q'18e 4Q	4Q'18e

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# Appendix A

Disclosure requirements in accordance with Commission Delegated Regulation (EU) 2016/958 and the FINRA Rule 2241

The below list shows companies where Pareto Securities AS - together with affiliated companies and/or persons – owns a net long position of the shares exceeding 0,5 % of the total issued share capital in any company where a recommendation has been produced or distributed by Pareto Securities AS.

Companies	No. of shares	Holdings in %
Austevoll Seaf ood	1,052,265	0.52%
Bonheur	243,588	0.57%
Par eto Bank	16,118,770	23.08%
Pexip Holding	806,595	0.77%
Spar ebank 1 Nor d-Nor ge	5,012,421	4.99%
Spar ebank 1 SM N	2,944,385	2.27%
Spar ebank 1 SR-Bank	2,439,627	0.95%
SpareBank 1 Østfold Akershus	1,217,140	9.82%
Spar eBank 1 Østlandet	6,936,633	6.53%
Spar ebanken Mør e	566,833	1.15%
Spar ebanken Vest	8,719,665	7.95%
SpareBank 1 Sørøst-Norge	2,757,852	4.37%

Pareto Securities AS may hold financial instruments in companies where a recommendation has been produced or distributed by Pareto Securities AS in connection with rendering investment services, including Market Making.

Please find below an overview of material interests in shares held by employees in Pareto Securities AS, in companies where a recommendation has been produced or distributed by Pareto Securities AS. "By material interest" means holdings exceeding a value of NOK 50 000.

Company	Analyst holdings*	Total holdings
2020 Bulkers	0	534
2G Ener gy	0	220
ABB Ltd.	0	580
Adevinta	0	19,950
Aker ASA	500	1,377
Aker BP	0	11,583
Aker Carbon Capture	0	8,976
Aker Horizons	0	502,071
Aker Solutions	0	1,131
A M SC A SA	0	3,600
Aprila Bank ASA	0	22,675
AURELIUS Equity Opportunities	0	500
Austevoll Seaf ood	0	3,548
Bakkafrost	0	600
BB Biotech	0	460
Belships	0	20,000
BioInvent	0	15,000
BlueNord	0	1,000
Bonheur	0	30,718
Borregaard ASA	0	518
Bouvet	0	5,500
BW Ener gy	0	83,427
BW Of f shore	0	3,000
Cloudberry Clean Energy	0	8,690
Cool Company	0	5,000
Crayon	0	6,042
Der maphar m Holding SE	0	750
DNB	0	17,235
DNO	0	70,391
Edda Wind	0	5,000

Company	Analyst holdings*	Total holdings
Elkem	0	59,520
Elmera Group ASA	0	36.565
Embracer Group	0	12,029
Encavis AG	0	400
Eneti	0	525
Equinor	0	5,226
Europris	0	17,718
Evolution	0	52 895
Flex LNG Frontline	0	895 12 300
Gaming Innovation Group	0	12,300
Getinge	0	260
Gjensidige Forsikring	519	3,540
Grieg Seaf ood	0	13,201
Haf nia Ltd.	0	88,550
Hydr ogenPr o	0	4,222
Höegh Autoliner s	0	10,923
International Petroleum Corp	0	7,786
Kahoot	0	9,268
Kambi Group plc	0	430
Kinnevik AB	0	495
Kitron	0	12,314
Kongsber g Gr uppen	0	490
Kontr on AG	0	350 16,355
Lea bank		
Ler øy Seaf ood Group	0	114,350
Lundin Mining Corp. Morrow Bank	0	652 121,200
Mowi	0	9,312
MPC Container Ships	0	9,312
Multitude	0	2,443
Mutares SE & Co. KGaA	0	433
Nor Am Drilling	0	6,883
NORBIT ASA	0	1.154
Nor dic Semi conductor	0	10,277
Nor sk Hydr o	0	77,351
Nor ske Skog	0	85,606
Nor ther n Ocean	0	8,400
Norwegian Air Shuttle	0	64,009
Odfjell Drilling	0	2,186
Okeanis Eco Tankers	0	7,340
Orkla	0	7,626
Otovo ASA	0	35,400
Panor o Ener gy	0	34,533
Par eto Bank	0	762,286
PetroTal	0	74,000
Pexip Holding	0	806,595
Protector Forsikring	0	7,436
PSISoftware	0	300 3 498
Quantaf uel	0	16,665
REC Silicon	0	32.539
Sal Mar	0	224
Sandnes Spar ebank	0	2.500
Scatec	0	20,129
Seadrill Ltd	0	10,300
Si em Of f shor e	0	2,000
Solstad Of f shor e	0	124,000
Spar ebank 1 Nor d-Nor ge	725	6,744
Spar ebank 1 SMN	0	6,023
Spar ebank 1 SR-Bank	0	6,797
Spar eBank 1 Østlandet	1,100	1,100
Spar ebanken Mør e	0	1,080
Spar ebanken Sør	0	15,000
Spar ebanken V est	0	966
Standar d Supply	0	20,000
Stolt-Ni elsen	0	3,500
Stor a Enso	0	1,396
Stor ebr and	100	2,600
Storytel	0	11,615
Subsea 7	0	20,805
Telenor	0	3,833
TGS	0	10,595
Thule Group Transocean	0	350 10,000
Valaris Vestas Wind Systems	0	3,100 1,225
Vestas Wind Systems Viscom	0	1,225
Viscom Vår Energi	0	1,300
var Energi Wilh. Wilhelmsen Holding	0	230,193
Yara	0	17,549
Zaptec	0	17,870
	Ü	17,070

This overview is updated monthly (last updated 15.09.2023).

 $<sup>{}^*\!</sup> Analyst \, holdings refers to positions held by \, the \, Pareto \, Securities AS \, analyst \, covering \, the \, company.$ 

# Appendix B

Disclosure requirements in accordance with Article 6(1)(c)(iii) of Commission Delegated Regulation (EU) 2016/958

Overview over issuers of financial instruments where Pareto Securities AS have prepared or distributed investment recommendation, where Pareto Securities AS have been lead manager/co-lead manager or have rendered publicly known not immaterial investment banking services over the previous 12 months:

Shamar an Petr oleum Skandi a Green Power

Standar d Supply Tasik Toba Subsea AS

Viking Venture 27 AS Viking Venture 28 AS Waldorf Production Ltd.

Treasure ASA Vantage Drilling International

Wattif EV

wheel.me Ziton A/S

AlvaIndustrier AS AMSC ASA APK AG Archer Austevoll Seaf ood B2Holding ASA Benchmark Holdings Bluewater Holding Borr Drilling Cadeler CCSFinansiering AS CCSFinansiering AS
CEMAsys AS
CERAFILTEC
Clemens Kraft AS
Cloudberry Clean Energy
COOL Company
DEAG Deutsche Entertainment AG
Palimit

Delignit DOF Dolphin Drilling

Acr oud AB

Edda Wind EdR Certified Origin Physical Gold Plc

Eidesvik Offshore EIK Servering AS Endur ASA Energy Drilling Pte. Ltd. Fertiberia Corporate S.L.U. First Camp Group Fishbase Group AS Fishbase Group AS
Floatel
Fredrikstad Energi AS
Frey ASA
Golar LNG
Grentvedt AS
Haf nia Ltd.
Her tha BSC GmbH &Co. KGaA

Hospitality Invest House of Control

HydrogenPro HÖRMANN Industries GmbH Idavang A/S Instabank ASA

Kezzler AS

Klaveness Combination Carriers ASA Klaveness Combit KMC Properties Komplett Bank Kraft Bank Kron AS Krow Bidco AS Kruse Smith LoneStar Group Magnora ASA Magnor a ASA

Maha Energy Mime Petroleur Mintr a Group Morrow Bank Mutares SE & Co. KGaA Nor Am Drilling

Nor di c Unmanne

Nor landia Health & Car e Group Nor se Atlantic

Nor ther n Ocean OKEA OKEA
Par eto Bank
PGS
PHM Group Holding
Prosafe
Proximar Seaf ood
Pul Pac AB
Quality Living Residential AS
Refuels ReFuels RelyOn Nutec A/S Scala Eiendom Schletter International B.V

Seacrest Petroleo

This overview is updated monthly (this overview is for the period 01.09.2022 – 31.08.2023).

# Appendix C

Disclosure requirements pursuant to the Norwegian Securities Trading Regulation § 3-11 (4)

#### Distribution of recommendations Recommendation

Buy	74%
Hold	24%
Sell	2%
	2.0
Distribution of recommendations (transactions*)	
Recommendation	% distribution
Buv	94%

\* Companies under coverage with which Pareto Securities Group has on-going or completed public

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This section applies to research reports prepared by Pareto Securities AB.

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Disclosure requirements in accordance with Article 6(1)(c)(i) of Commission Delegated Regulation (EU) 2016/958

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Daldr up & Söhne AG
DEMIRE AG
DF Deutsche For f ait AG
epigenomics AG
For is AG
Gesco AG
GFT Technologies SE
Gioaset AG manz AG
MAX Automation SE
Merkur Privatbank AG
Meta Wolf AG
MLP SE
MPC Container Ships ASA
Muehlhahn AG
Mutar es SE & Co. KGaA
OVB Holding AG Saven Principles AG
SNOP APOTHEKE EUROPE N.V.
SMT Scharf AG
Surteco AG
Syzygy AG
TTL Beteiligungs- und Grundbesitz AG
Uzin Utz SE
VERIANOSSE
VERIANOSSE

OVB Holding AG ProCredit Holding AG Progress-Werk Oberkirch AG Gigaset AG Viscom AG WPU - Waste Plastic Upcycling AS Heidelber g Phar ma AG INTERSHOP Communications AG

# Appendix F

Disclosure requirements in accordance with Article 6(1)(c)(iv) of Commission Delegated Regulation (EU) 2016/958

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Delignit
Der maphar m Holding SE
Enapter AG
epigenomics AG
Expres2ion Biotech Holding AB Leif heit AG SMT Scharf AG Surteco AG MAX Automation SE Merkur Privatbank AG MLP SE

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% distribution